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From: Lane Kollen [<mailto:lkollen@jkenn.com>]

Sent: Tuesday, April 01, 2014 2:38 PM

To: Brandon Frey

Subject: Revised Scope and Budget In Response to RFP 14-05 Docket No. R-32702

Brandon:

This email is in response to your questions regarding the scope of our proposal in Docket No. R-32702 and clarifications regarding the scope set forth in the RFP. As we discussed, the scope of work set forth in our proposal focused primarily on the cyber security of utility computer systems, including those used to operate and maintain the physical assets.

The scope of our proposal also included limited activities related to the physical security of the utility assets, including one technical conference devoted to that subject. More specifically, our proposal included \$39,750 in consulting services (approximately 25%) and \$1,900 (approximately 22%) for the travel and other out of pocket expenses related to the security of the physical assets.

You asked if we could revise the proposal to remove the activities and budget related to the security of the physical assets to comply with restrictions on ARRA funding.

If the activities related to the security of the physical assets are removed from our proposal, then the revised budget related solely to cyber security is \$119,250 for consulting services and \$6,600 for travel and other out of pocket expenses.

Thank you for the opportunity to revise these components of our proposal.

Lane Kollen  
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